



## TRŽIŠTE

#### MOGUĆNOSTI ZA DOBIJANJE GRANTOVA KAO RESURSA ZA FINANSIRANJE

AGRO-PREDUZETNIKA U BOSNI I HERCEGOVINI

Skeniranje

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Hotel RIVER, Bijeljina, Bosnia and Herzegovina, 30.11.2022.



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The opinions, findings and conclusions stated herein are those of the author[s] and do not necessarily reflect those of the United States Department of State

# Poljoprivreda u istoriji budućnosti

## Agriculture made us hungry for more?

https://www.google.com/search?q=noah+harari+on+agriculture&oq=noah+ harari+on+agriculture&aqs=chrome..69i57j0i22i30.49799j0j7&sourceid=chr ome&ie=UTF-8#fpstate=ive&vld=cid:6e64f61b,vid:IB9S1vbF3D8





## Poljoprivreda u istoriji budućnosti Agriculture made us hungry for more?

Agricultural Mechanization Biotechnology Internal combustion engine Technologic development permits and rubber tires, wich kept plant breeders select best machinery from sinking in muddy performing plants improving crops soil, allowed improvements in throught selection of traits like farm implements designed for increased yield, pest resistance, drought resistance, and herbicide planting, harvesting, and reaping. resistance. 10.000 BC 1900 1960 1990 Beyond 2000 **Digital Revolution** Plant domestication Green Revolution Transition from a lifestyle of Introduction of pesticides and chemical fertilizers in

hunting and gathering to one of agriculture and settlement, which allowed humans to observe and experiment with plants, to learn how they grew and develop. This new knowledge led to the domestication of plants. Introduction of pesticides and chemical fertilizers in association with high yield cereal varieties (HYVs) and controlled water supply (usually involving irrigation) and new cultivation methods have increased agricultural production worldwide. Integration between digital technologies and agriculture will drive innovation which will transform every part of the agrifood chain, bringing smallholder farmers into new digitally driven agrifood systems, impulsioning sustainable development.

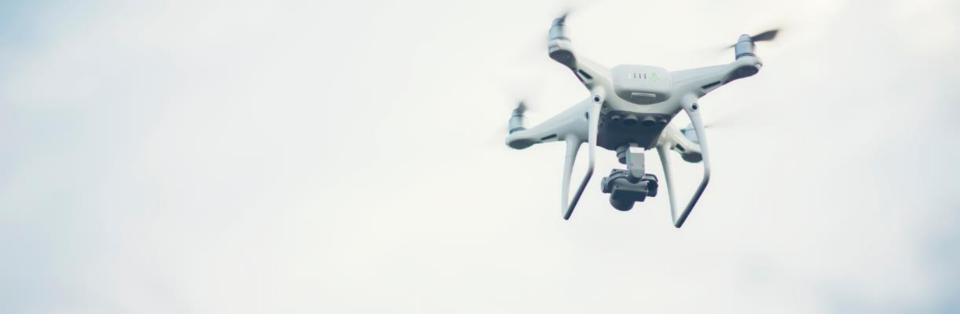
#### Poljoprivredne revolucije











Some themes/thematic areas and topics to inspire your (next) proposal thinking:

Suggested main <u>themes</u>: Agricultural issues on BiH and WB Youth and innovation in agriculture ICT in agriculture

Some suggested *topics*:

Sustainable agriculture Agri-policy development CAP reform Agriculture 4.0 Smart villages Food safety and security Organic farming Food value chain innovations Food loss and waste Farm management, gender in agriculture....







#### WHICH CAME FIRST?

Eggs certainly came before chickens, but chicken eggs did not—you can't have one without the other. However, if we absolutely had to pick a side, based on the evolutionary evidence, it's the Egg.

IDEAS (TOPIC/THEMES OF OUR INTEREST) OR CALL FOR PROPOSALS (WHAT DONORS WANT)?

- Having a good idea is always a good idea! But....IDEA, CALL, IDEA!







## WHAT DONORS WANT?

- Understand BIH position on donors map?
- Understanding the CfP (in details!)?
- See the opportunity where others normally do not?!
- Pre-application situational analysis/needs assessment?
- Pre-positioning?
- Specific themes/topics & partnerships newcomers or experienced organizations?
  WHY DO DONORS WANT WHAT THEY WANT?
- Own strategic orientation and recognition in the field
- Positioning
- Local, national strategies
- International agendas (SDGs)
- Applied research they use for their own advocacy (national/global positioning)





## MAPPING (INTERNATIONAL) SOME RELEVANT DONORS IN THE FIELD OF AGRICULTURE AND RURAL DEVELOPMENT IN BIH

- US Embassy in Bosnia and Hercegovina (BOLD)
- EU funding (IPA, CBC, ERASMUS+, HORIZON Europe, EU4AGRI)
- CEI Cooperation Fund
- BMZ/GIZ
- UNDP
- Western Balkans Fund
- Norwegian Ministry of Foreign Affairs under SMART Balkans Civil society for shared society in the Western Balkans (7 types of grants national and regional)

| Some overlapping topics                                      | Some overlapping themes                      |
|--|--|
| Capacity building and encouraging a more active role of CSOs | Strengthening of participatory democracy     |
| Creation of regional partnerships between CSOs               | Security and Stability                       |
| Increase of citizen influence on decision-<br>making         | Good Governance<br>Euro-Atlantic integration |









## KROZ OČI EVALUATORA: ŠTA RADE DRUGI?

#### NEKI FINANSIRANI PROJEKTI U DOMENU POLJOPRIVREDE I RURALNOG RAZVOJA

U BOSNI I HERCEGOVINI

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## ANALYSIS OF FUNDED PROJECTS AND EXPERIENCE OF OTHERS

| Projects                                       | Topics and themes   |
|--|---|
| LANDS<br>https://www.landsproject.net/         | Capacity building in HE<br>Agroturism development in BIH and<br>Serbia      |
| VIRAL<br>http://viralerasmus.org/              | Capacity building in HE<br>Use of ICT in agriculture                        |
| BUGI<br>https://www.bugi.unsa.ba/              | Capacity building in HE<br>Urban agriculture in the Western<br>Balkans      |
| AGRIPRENEUR<br>https://www.agripreneur.online/ | Youth leaders and capacity building Agriculture, food and rural development |

Discussion points:

- Topics & themes (call relevant)
- Partnerships
- Structure of proposals







## ŠTA MOŽEMO DA URADIMO MI?

ANALIZA PRIMERA POZIVA ZA PODNOŠENJE PROJEKTNIH PRIJAVA

https://europa.ba/?p=76359

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### ANALYSIS OF CALL FOR PROPOSALS – TOPIC/THEME TESTING

Podrška Evropske unije konkurentnosti poljoprivrede i ruralnom razvoju u Bosni i Hercegovini (engl. *European Union Support to Agriculture Competitiveness and Rural Development in Bosnia and Herzegovina*)

| EU4AGRI kratka analiza poziva                        |   |
|--|---|
| Šta (teme, prioriteti, sektori, ciljevi, rezultati)? | Kako?                                     |
| Ko? S kim?   | Zašto?                                    |
| Kada?  | Koje finansijske aspekte uzimamo u obzir? |

Diskusija – tačke neslaganja?







Homo sapiens rules the world because it is the only animal that can believe in things that exist purely in its own imagination, such as gods, states, money, and human rights.

Y. N. Harari





# Thank you for your attention!



## AGRIPRENEUR

Agriculture Graduates Rising Innovation, Production and Resources Through Entrepreneurial Networking and Education Uptake Rates

