



TRŽIŠTE

MOGUĆNOSTI ZA DOBIJANJE GRANTOVA KAO RESURSA ZA FINANSIRANJE

AGRO-PREDUZETNIKA U BOSNI I HERCEGOVINI

Skeniranje

Jelena Nastic-Stojanovic, CEO, Western Balkans Institute

Hotel RIVER, Bijeljina, Bosnia and Herzegovina, 30.11.2022.



Poljoprivreda u istoriji budućnosti

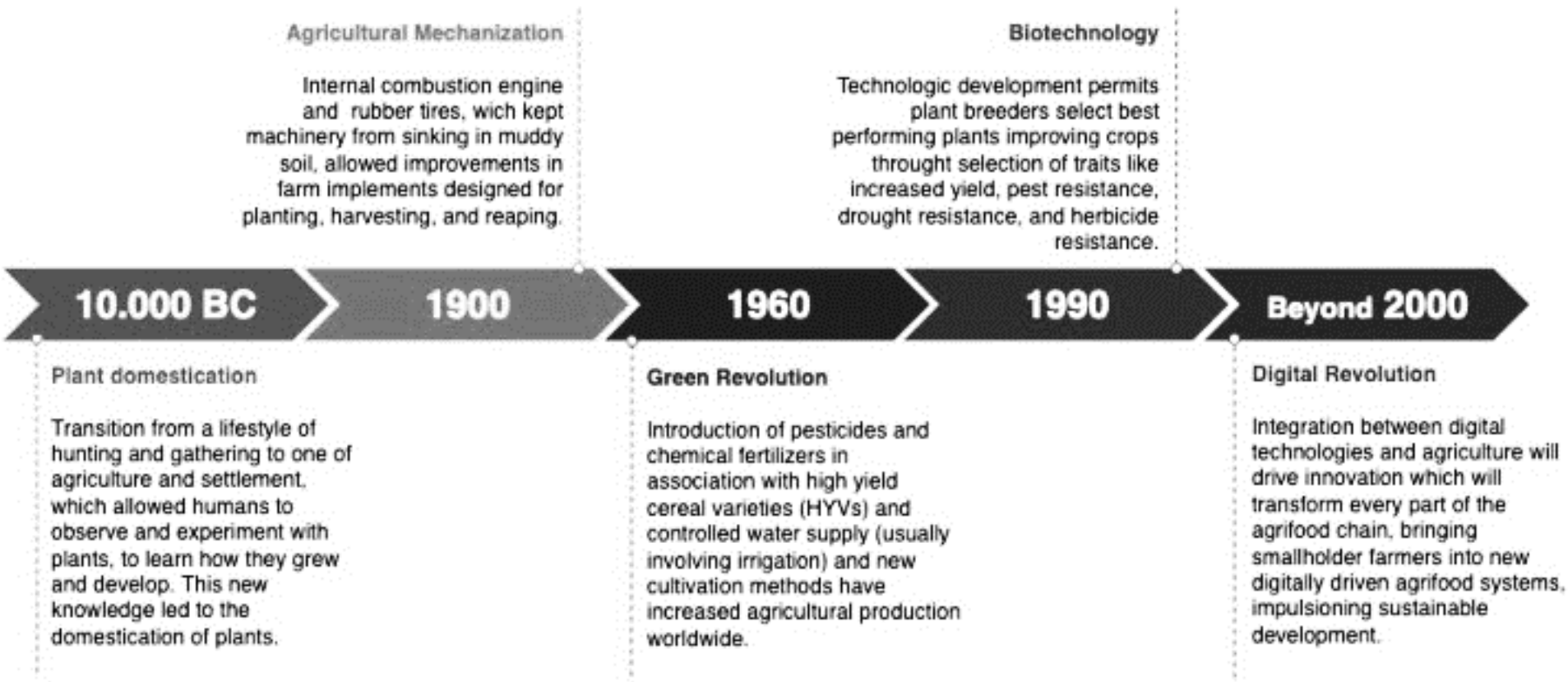
Agriculture made us hungry for more?

<https://www.google.com/search?q=noah+harari+on+agriculture&oq=noah+harari+on+agriculture&aqs=chrome..69i57j0i22i30.49799j0j7&sourceid=chrome&ie=UTF-8#fpstate=ive&vld=cid:6e64f61b,vid:IB9S1vbF3D8>



Poljoprivreda u istoriji budućnosti

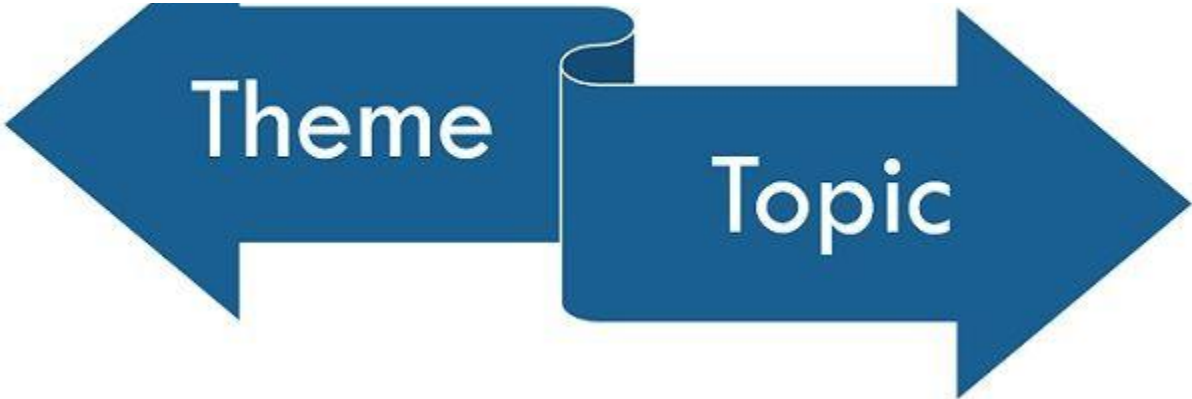
Agriculture made us hungry for more?



Poljoprivredne revolucije



DIGITAL TRANSFORMATION





Some themes/thematic areas and topics to inspire your (next) proposal thinking:

Suggested main themes:

Agricultural issues on BiH and WB

Youth and innovation in agriculture

ICT in agriculture

Some suggested topics:

Sustainable agriculture Agri-policy development CAP reform Agriculture 4.0

Smart villages Food safety and security Organic farming Food value chain innovations Food loss and waste Farm management, gender in agriculture....





WHICH CAME FIRST?

Eggs certainly came before chickens, but chicken eggs did not—you can't have one without the other. However, if we absolutely had to pick a side, based on the evolutionary evidence, it's the Egg.

IDEAS (TOPIC/THEMES OF OUR INTEREST) OR CALL FOR PROPOSALS (WHAT DONORS WANT)?

- Having a good idea is always a good idea! But....IDEA, CALL, IDEA!





WHAT DONORS WANT?

- Understand BIH position on donors map?
- Understanding the CfP (in details!)?
- See the opportunity where others normally do not?!
- Pre-application situational analysis/needs assessment?
- Pre-positioning?
- Specific themes/topics & partnerships – newcomers or experienced organizations?

WHY DO DONORS WANT WHAT THEY WANT?

- Own strategic orientation and recognition in the field
- Positioning
- Local, national strategies
- International agendas (SDGs)
- Applied research they use for their own advocacy (national/global positioning)



MAPPING (INTERNATIONAL) SOME RELEVANT DONORS IN THE FIELD OF AGRICULTURE AND RURAL DEVELOPMENT IN BIH

- US Embassy in Bosnia and Hercegovina (BOLD)
- EU funding (IPA, CBC, ERASMUS+, HORIZON Europe, EU4AGRI)
- CEI Cooperation Fund
- BMZ/GIZ
- UNDP
- Western Balkans Fund
- Norwegian Ministry of Foreign Affairs under SMART Balkans – Civil society for shared society in the Western Balkans (7 types of grants national and regional)

Some overlapping topics	Some overlapping themes
Capacity building and encouraging a more active role of CSOs	Strengthening of participatory democracy
Creation of regional partnerships between CSOs	Security and Stability
Increase of citizen influence on decision-making	Good Governance Euro-Atlantic integration





KROZ OČI EVALUATORA: ŠTA RADE DRUGI?

**NEKI FINANSIRANI PROJEKTI U DOMENU POLJOPRIVREDE I RURALNOG RAZVOJA
U BOSNI I HERCEGOVINI**

Jelena Nastic-Stojanovic, CEO, Western Balkans Institute

Hotel RIVER, Bijeljina, Bosnia and Herzegovina, 30.11.2022.

ANALYSIS OF FUNDED PROJECTS AND EXPERIENCE OF OTHERS

Projects	Topics and themes
LANDS https://www.landsproject.net/	Capacity building in HE Agroturism development in BIH and Serbia
VIRAL http://viralerasmus.org/	Capacity building in HE Use of ICT in agriculture
BUGI https://www.bugi.unsa.ba/	Capacity building in HE Urban agriculture in the Western Balkans
AGRIPRENEUR https://www.agripreneur.online/	Youth leaders and capacity building Agriculture, food and rural development

Discussion points:

- Topics & themes (call relevant)
- Partnerships
- Structure of proposals





ŠTA MOŽEMO DA URADIMO MI?

ANALIZA PRIMERA POZIVA ZA PODNOŠENJE PROJEKTHIH PRIJAVA

<https://europa.ba/?p=76359>

Jelena Nastic-Stojanovic, CEO, Western Balkans Institute

Hotel RIVER, Bijeljina, Bosnia and Herzegovina, 30.11.2022.



ANALYSIS OF CALL FOR PROPOSALS – TOPIC/THEME TESTING

Podrška Evropske unije konkurentnosti poljoprivrede i ruralnom razvoju u Bosni i Hercegovini (engl. *European Union Support to Agriculture Competitiveness and Rural Development in Bosnia and Herzegovina*)

EU4AGRI kratka analiza poziva

Šta (teme, prioriteti, sektori, ciljevi, rezultati)?	Kako?
Ko? S kim?	Zašto?
Kada?	Koje finansijske aspekte uzimamo u obzir?

Diskusija – tačke neslaganja?

GO ili NO-GO???



Homo sapiens rules the world because it is the only animal that can believe in things that exist purely in its own imagination, such as gods, states, money, and human rights.

Y. N. Harari



Thank you for your attention!



AGRIPRENEUR

AGRICULTURE **G**RADUATES **R**ISING **I**NNOVATION, **P**RODUCTION AND **R**ESOURCES
THROUGH **E**NTREPRENEURIAL **N**ETWORKING AND **E**DUICATION **U**PTAKE **R**ATES